

## Aviation and marine services

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# Aviation services

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Our specialist team manages aircraft operated by international private and corporate owners. Involved in acquisitions, disposals, sales, leasing and financing, we are well respected in the aviation industry, regularly working in conjunction with a variety of aircraft professionals, including manufacturers, regulatory authorities, international firms of lawyers, accountants and tax advisers, brokers, service companies and operators.

## Aircraft registration

We provide offshore registration and ownership solutions for individuals and corporations in many different jurisdictions including the US 'N' register, Cayman 'VP' register and Isle of Man 'M' register.

## Finance and insurance

Through our long standing relationships with key aviation finance and insurance providers, we can ensure all such client requirements are fulfilled.

## Aircraft ownership and leasing

In conjunction with our registration and insurance services, we also establish corporate ownership structures for private and commercial turbine, jet and rotorwing aircraft. Our team is experienced in providing the necessary facilities for dealing with leasing structures, operational structures, operational, expense and flight crew salary payments and insurances. Our tailored portfolio of services enables us to ensure the complete solution to the needs of aircraft owners and their professional advisers alike.

# Marine services

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Heritage Corporate Services provides corporate ownership structures for yachts, either on a standalone basis or as part of a broader wealth planning solution. In addition, we offer leasing, crew management and other yacht services for the owner.

## Yacht ownership

We can offer corporate solutions to many ownership problems such as enabling non-EU citizens to benefit from British flag registration or the provision of a company as part of a structure for estate planning purposes or simply as a matter of anonymity.

## Yacht importation and VAT mitigation

For yachts valued in excess of \$1 million we can implement structures to enable the vessel to freely circulate throughout European Union waters without the initial expense of paying VAT.

## Yacht and crew management

Owners of larger vessels or fleets of yachts appreciate our crew management service. We can provide payroll facilities and crew contracts and pensions if they are required.

## Marine and crew insurance

Through our intermediaries, we can provide competitive quotations for any insurance that you may require, including:

- hull insurance
- third party liability
- personal accident insurance
- employers liability
- medical insurance (including repatriation)

# The Heritage Group

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The Heritage Group is a leading independent provider of specialist insurance and financial services to corporate and private clients across the globe. Our group structure enables us to implement strategies that bring together several specialist business areas to best serve the needs of our clients.

Being management-owned, we are uniquely positioned to provide effective solutions to clients' varying and complex needs. Independence from any broker or other financial institution enables us to meet client objectives swiftly and free of conflicts of interest.

The Group is one of the largest providers of specialist insurance services in the Channel Island and employs some 200 staff across offices in Guernsey, London, Malta, Gibraltar and through our partner office in Jersey.

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